Matson®
LOGISTICS

Transportation overview





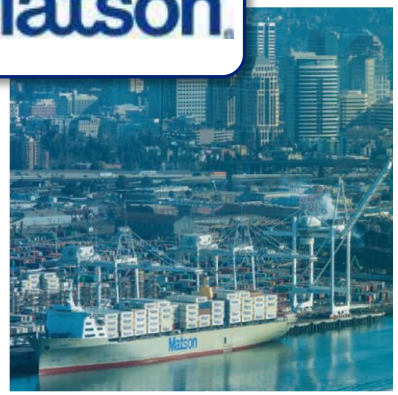






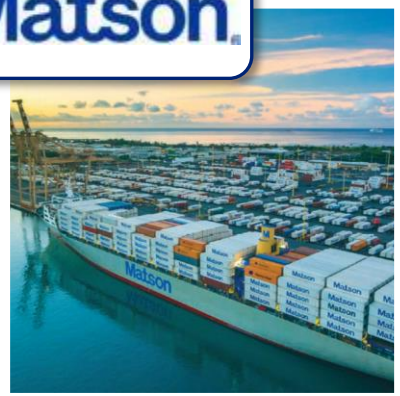


Our Company



Parent Company

- Since 1882
- NYSE: MATX
- $2.38B revenue (2020)
- $3.92B revenue (2021)



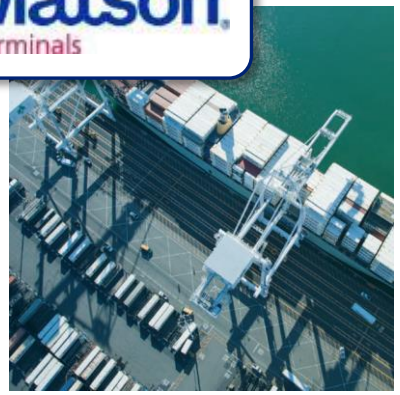
Ocean Services

- Hawaii, Guam, Micronesia
- Alaska
- South Pacific
- China Express
- 24 vessel fleet



Since 1987

- Highway and Intermodal Rail
- Warehousing & Distribution, VAS
- Supply chain services



SSAT Joint Venture

- West Coast terminals
- Dedicated Matson operations

Overview

Suite of Services

Transportation Brokerage

- Network of 29,000+ trucking and drayage providers
- Less-than-truckload and expedited freight services
- Capacity commitment programs for select shippers

Intermodal Service

- Extensive North America coverage using all Class I railroads
- Manages both domestic and international intermodal
- Private fleet of 53’ intermodal containers and access to 100,000 units from Matson and other providers

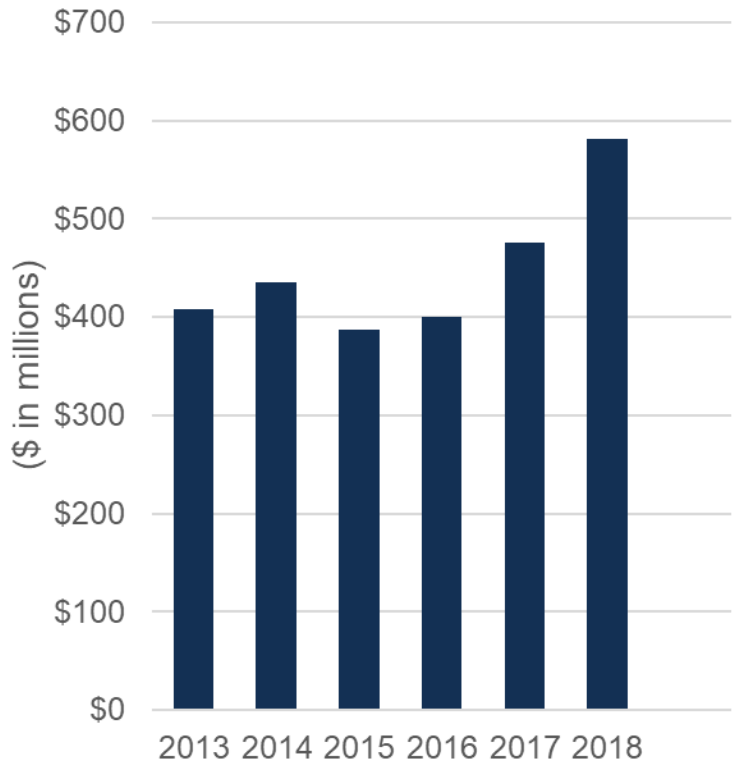
Span Alaska

- Less-than-Container Load (LCL) and Freight Forwarding

Warehousing and Distribution

- Over 1.6 million sq. ft. across 4 buildings close to Oakland and Savannah ports
- Value-added services including POP and end cap displays, custom packaging, DtC fulfillment
- Operates Foreign Trade Zone serving San Francisco area

Operating Revenue



Note: Acquired Span Alaska in 3Q 2016.

Integrated Services



Asia-Pacific
Vessel Service



Warehousing
& Distribution



Domestic & International
Intermodal



Highway TL and LTL



Specialized Hauling



Supply Chain
Services

Voted by customers #2 for intermodal service

- Ranked #1 or #2 in three of the last four years
- Beat competitors 10x our size
- Top score in Customer Service and Equipment and Operations
- 2nd place in IT and On-Time Performance
- Matson ranked #3 in ocean carrier category;



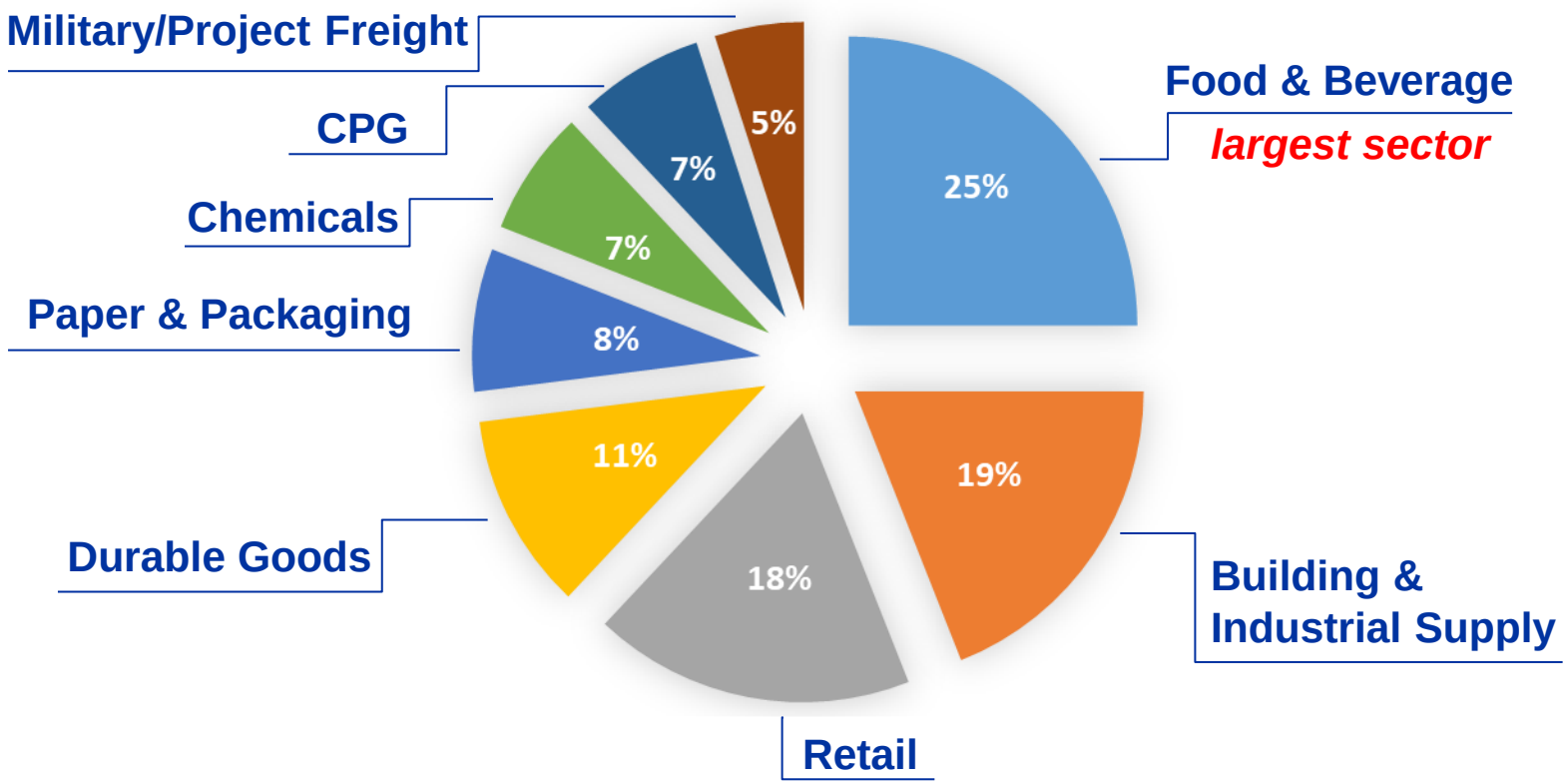
Intermodal marketing companies

(Bold indicates leader in attribute category)

	On-time performance	Value	Information technology	Customer service	Equipment & operations	Weighted score
Schneider Intermodal Services	10.67	11.31	9.49	10.88	9.80	52.15
Matson Logistics	11.19	9.79	9.08	11.29	10.64	51.99
Mode Transportation	11.58	10.56	9.08	9.71	9.52	50.45
Hub Group	10.42	10.49	8.88	9.62	9.24	48.65
Alliance Shippers	10.91	9.24	8.88	9.36	8.49	46.89
APL Logistics	9.88	10.15	8.10	9.71	8.49	46.33
AVERAGE	10.39	9.57	8.11	8.82	8.27	45.16

Source: Logistics Management, Peerless Research Group (PRG)

We support all major industry sectors

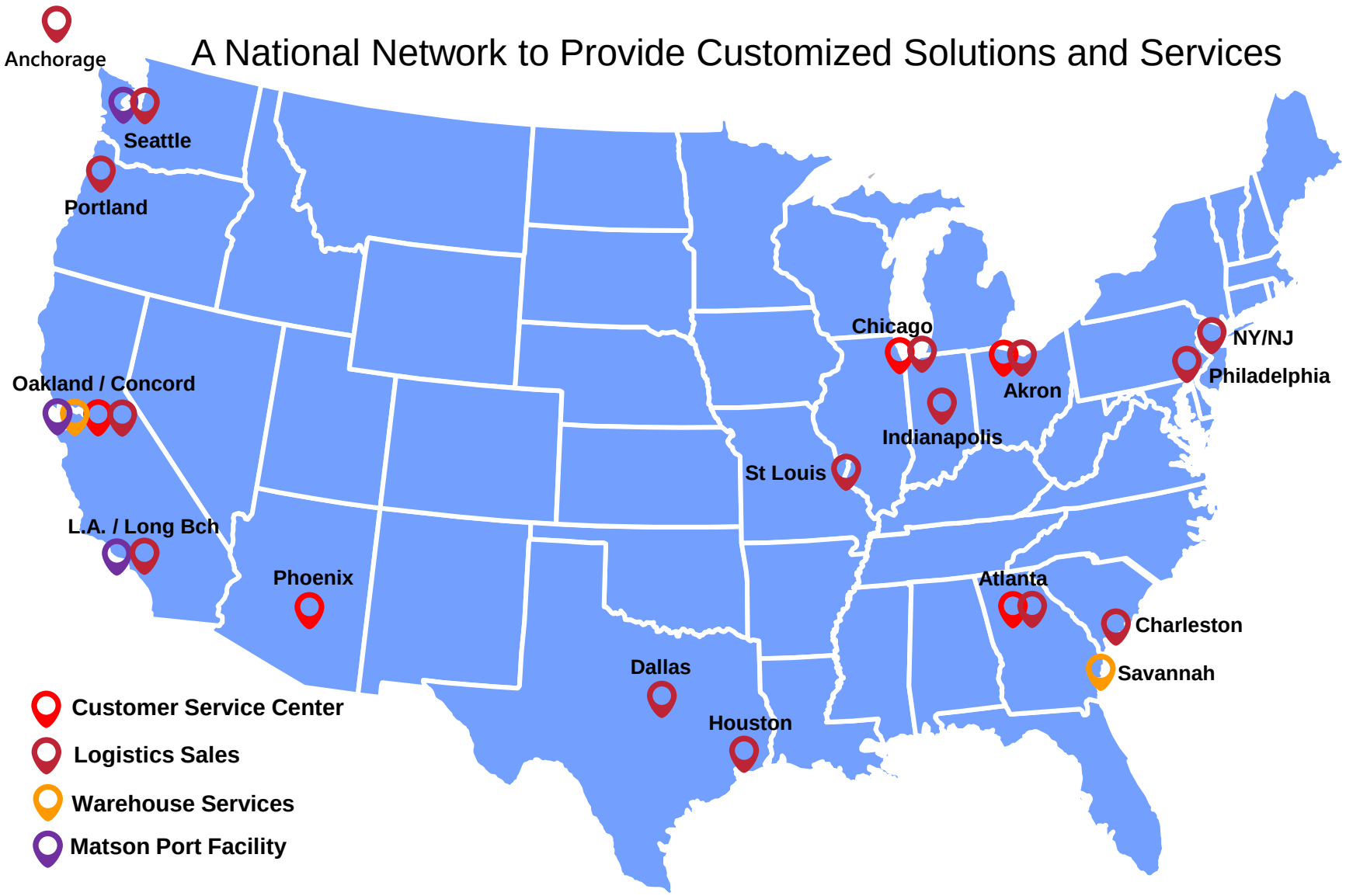


And serve many of the world's leading brands



7

Our Network


A National Network to Provide Customized Solutions and Services
Anchorage
Seattle
Portland
Oakland / Concord
L.A. / Long Bch
Phoenix
Dallas
Houston
St Louis
Chicago
Indianapolis
Akron
NY/NJ
Philadelphia
Atlanta
Charleston
Savannah
Customer Service Center
Logistics Sales
Warehouse Services
Matson Port Facility

Transportation Solutions

Domestic and international intermodal services serving a broad spectrum of customers and industries

- Standard and truck-competitive expedited intermodal service
- 53’ Matson containers for high-velocity freight
- 40’ container options for dense freight
- Rail container fleets and other capacity sources
- International intermodal / port-to-door services for ocean carriers, forwarders, NVOCCs

Long-haul and regional highway services

- Full truckload: Dry van, flatbed, & temperature-controlled
- LTL, including LTL consolidation and regional delivery
- Core provider or incremental capacity
- Overweight / over-dimensional and project work

China Eastbound Express service to Long Beach

- CLX1 weekly express service from Xiamen, Ningbo and Shanghai. Fastest 10 day service from Shanghai to Long Beach.



Rail Intermodal Across North America

Shippers rely on us to create the most efficient intermodal routes for their time-sensitive shipments.

- More than 125,000 Intermodal shipments delivered per year
- As one of the very first Intermodal Marketing Companies (IMC), we have 32+ years of expertise providing interconnected rail service throughout the U.S., Canada, and Mexico
- Long partnerships and Tier One agreements with all Class I railroads ensure extensive coverage, committed capacity, and beneficial rates
- Dedicated capacity with private fleet of Matson 53', 40', and 20' containers, and access to more than 100,000 pooled units
- Pricing options include long-term, short-term, spot, project, and customized rates



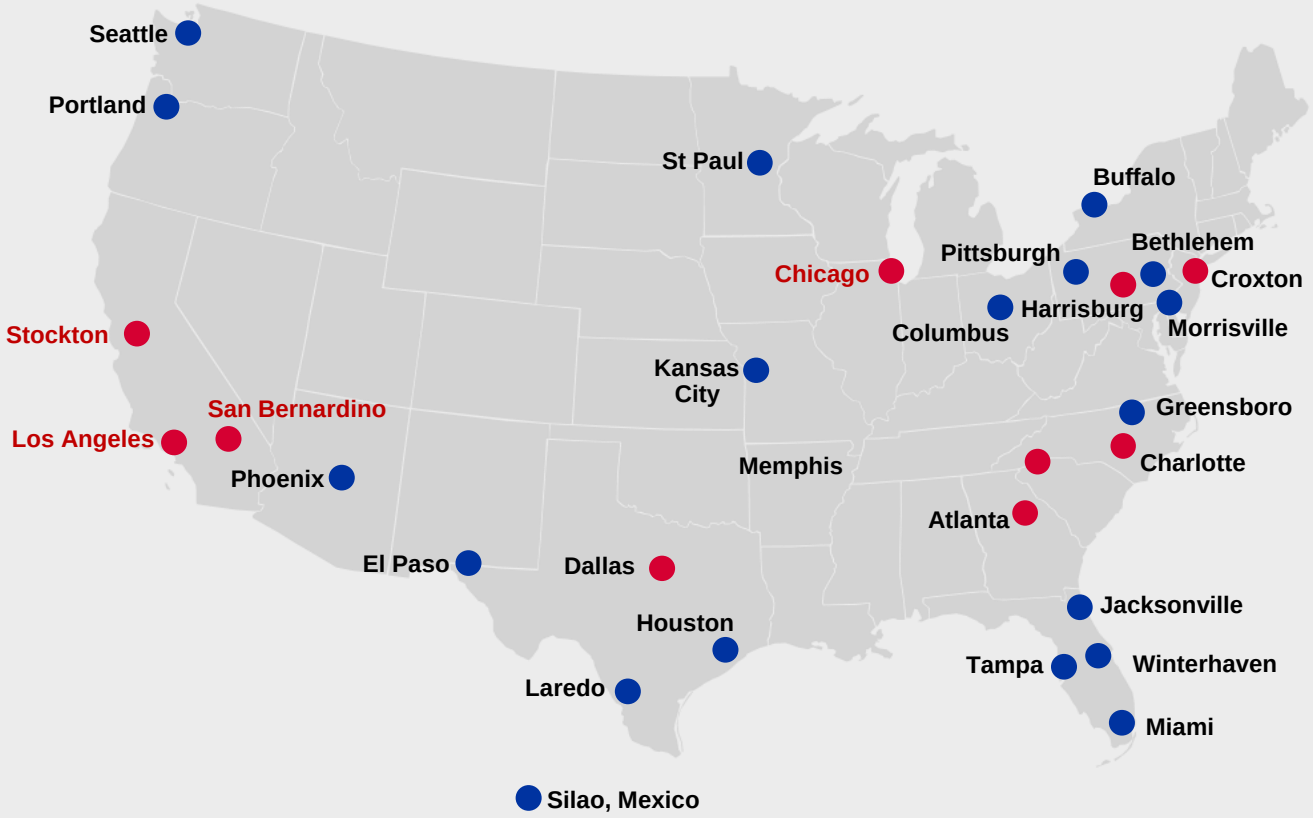


Major Intermodal Service Lanes

MLHU Density Lanes in Red

California ↔ Chicago, Atlanta, Dallas, Memphis, Croxton, Harrisburg, Charlotte

MLHU Standard Lanes in Blue



Matson Logistics Intermodal Fleet

- 300+ routes using Matson 53' fleet or third-party ISO 40' or 53' containers
- Cost-effective, dependable—ideal for hauls over 375 miles
- Spot, short-, and long-term pricing



MLHU Specifications

26 pallet / 3,955 cu. ft. capacity

Average age = 3.8 years (none older than 8 years)



Upgraded flooring

GPS-enabled for real-time tracking, load/empty status, temperature, and door open alarms

Capacity		Inside Dimensions		Door Opening		Palletized Loads
Useable Cu Ft:	3995	Length	52’6"	Width	98"	48" x 40” 26 units
Max Lading:	43,00 lbs	Width	98"	Height	109.5"	
Floor Rating:	24,000 lbs	Height	109.5"			

Highway Capacity Solutions

As one of the Top 25 brokerage service companies, Matson Logistics has the presence and power to attract top carriers

- Financial strength, stability, and a long legacy of superior service
- $100K surety bond
- A base of 52,000 active carriers
- 98%+ first time, on time pickup. We honor our commitments – no deliberately rolling the loads, no last-minute rate surprises.
- Proprietary systems for fast, efficient capacity and service management
- Effective carrier management to monitor performance, safety, and contract compliance
- Experienced staff focused on delivering your freight with the highest possible level of service

Oversize, Heavy Haul, and Project Freight

Too big. Too heavy. You won't hear that from us. We've moved everything from bulldozers to oil derricks. All with strict safety and operational protocols to prevent damage and delays.

- We manage the flow of your time-critical materials direct to destination
- Flatbeds, Step Decks, Double-Drops, RGNs, Side Curtain, and Lowboys
- RoRo services and special handling for rolling stock, vehicles, and watercraft
- In-House Project Team to create load plans, secure equipment, and ensure JIT delivery
- Custom route planning with state permits and escorts as needed
- Carefully selected specialized carriers with nationwide, regional, and local coverage







Project Freight

Matson Logistics' skilled and experienced logistics specialists can manage complex and time-critical projects:

- Government / DoD / military movements
- FEMA / disaster-relief support
- Plant / production line / warehouse relocations
- Construction site logistics

Inland and port services

Multimodal transportation

Local on-site logistics coordinators provided as needed







Specialized Hauling

Flatbeds, Stepdecks, and Lowboys

Equipped with:

- Binders and straps
- Tarps
- Also available upon request:
  - V-boards
  - Nail strips
  - Dunnage

Standard equipment dimensions

- 48 feet long by 102 inches wide

Provide efficient, cost-effective shipment of:

- Machinery, industrial materials
- Lumber
- Building materials, roofing, insulation
- Precast and cement products
- Steel articles: Coils, pipes, plates
- Pallet racking for warehouses

Barge and water-borne services



Over-Dimensional Shipments

No load is too large or too heavy.

With special equipment, routings, and state permits, our carriers can handle:

- High, wide, long and heavy loads
- Standard and specialized flatbed, stepdeck and lowboy equipment available for these shipments
- Nationwide, regional and local service

Typical over-dimensional commodities:

- Manufacturing machinery
- Pipes and culverts
- Industrial air-conditioning units



Warehousing & Distribution



Warehousing

Contract dedicated facilities

- Engineered solutions
- Top-tier WMS deployment
- Capital and human investments

Public warehousing

- Shared-asset environment
- Scalable, flexible

Short-term “pop up” capacity

- Seasonal and overflow capacity
- Product recalls, store openings or closings



Distribution

- Transload
- Cross-dock
- Consolidation
- Deconsolidation
- Case pick & pack
- Each pick & pack
- Returns processing
- Import & export

Supply Chain Strategy

- Network analysis & optimization
- Engineering design
- 4PL services



Value-Added Services

- Custom design service
- Club store packs
- Custom pallet displays
- Tray cutting
- Gift boxes & packaging
- Kitting & bundling
- Barcode labeling
- Price ticketing
- Rework and repackaging



Key East & West Coast Locations

Savannah

- 1.1 million sq ft contract and public space
- New construction; LEED buildings

Oakland

- 530k sq ft
- Heavyweight corridor
- Oakland FTZ

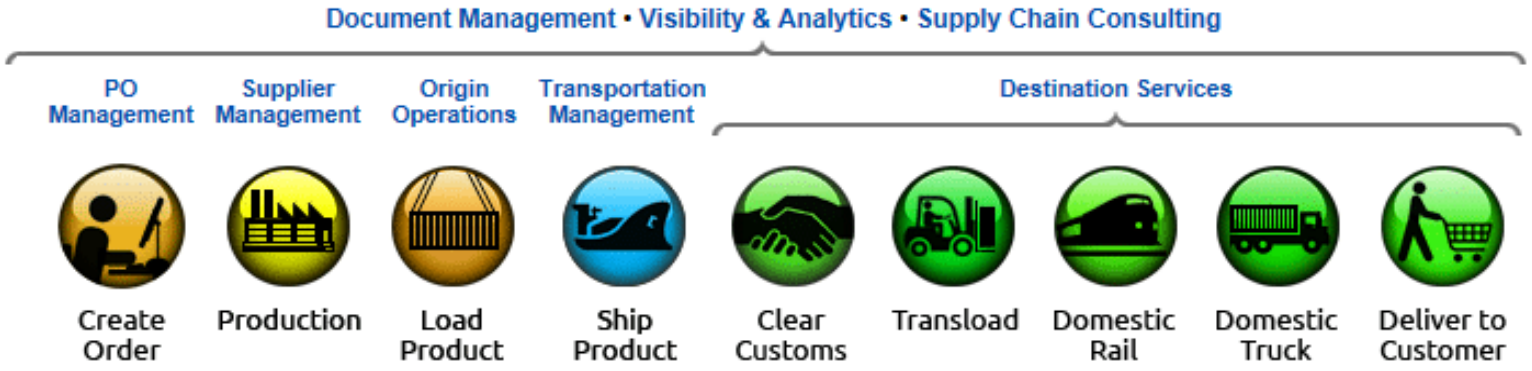
FDA Registered

FARM VERIFIED ORGANIC

USDA ORGANIC

Supply Chain Services

- A powerful suite of services and technology to manage shipments, documents and information from overseas factory floor to U.S. door



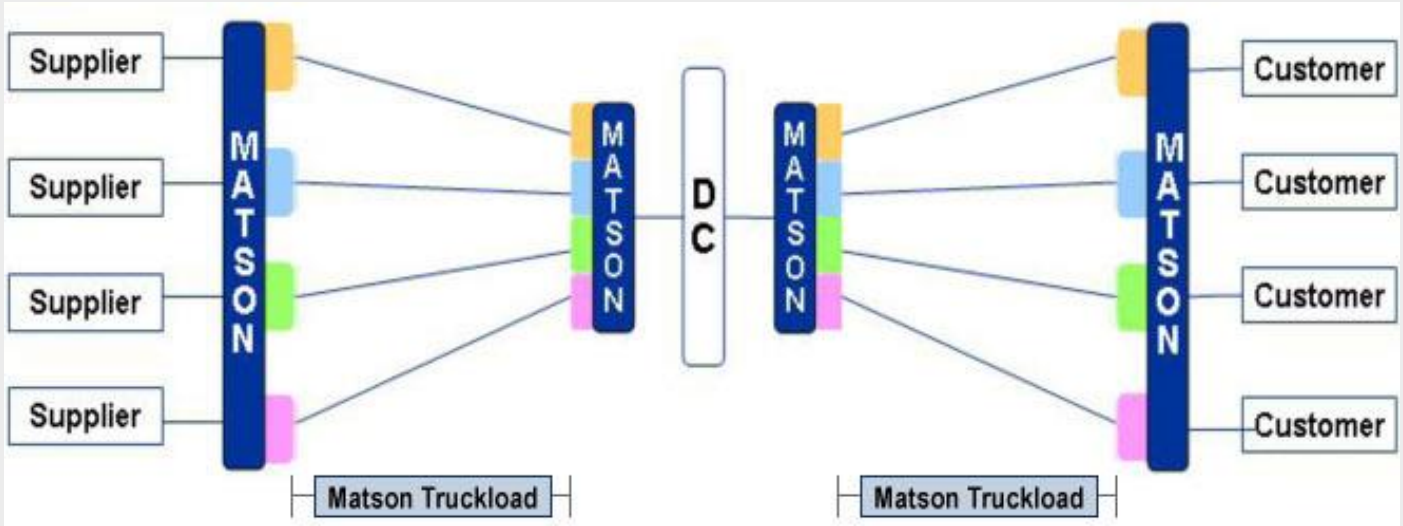
- Purchase order management and visibility
- NVOCC FCL and LCL services
- Express LCL services including 14 days Shanghai to NY/NJ

LTL Solutions

Matson LOGISTICS

- Consolidation and cross-dock
- Optimal assignment of heavy LTL
- FAK and fixed class tariff technology
- Specific carrier and industry tariff rating tools
- Time critical services and last mile delivery





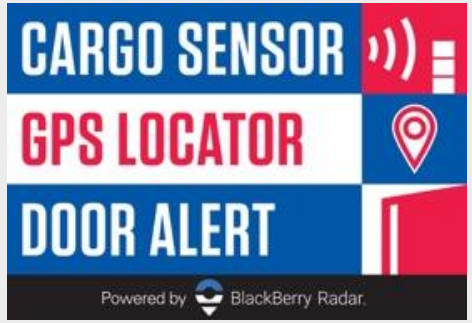
Technology Initiatives

We are accelerating digital innovation

To improve operating processes, efficiency, and 24/7 shipment visibility

MLHU Fleet Outfitted with Telematics Radar Devices

- 24/7 monitoring of container location and load conditions
- Provides capacity in key or custom lanes to complement intermodal service
- Youngest fleet of its size in industry = 3.8 years



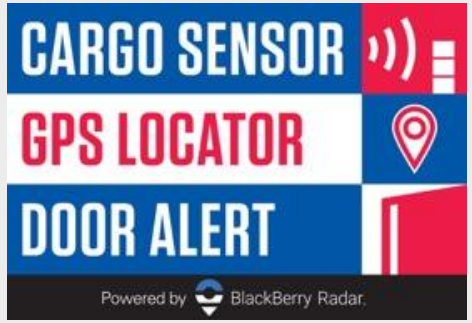
Technology Initiatives

We are accelerating digital innovation

To improve operating processes, efficiency, and 24/7 shipment visibility

MLHU Fleet Outfitted with Telematics Radar Devices

- 24/7 monitoring of container location and load conditions
- Provides capacity in key or custom lanes to complement intermodal service
- Youngest fleet of its size in industry = 3.8 years



Matson®
LOGISTICS

Thank You











